

EngSoft Solutions

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Company Profile

EngSoft Solutions began operations in 1989 doing business as Randy Engle MicroSystems developing custom database software applications for a wide range of clients. Custom application clients have included UCLA, Cornell University, Analog Devices, Inc., Network Equipment Technologies, Kaplan Educational Centers, Ltd., Spectra Physics, Inc. and Genentech, Inc.

In 1990, EngSoft developed a very thorough product for continuing education organizations: EduTrax®. EduTrax is designed to manage marketing, enrollment, scheduling and accounts receivable for organizations offering on-going classes, seminars and vocational training.

In 1994 EngSoft Solutions designed, developed and implemented a Backflow Prevention Management software application for a large utility (14,000+ assemblies). During this process we became familiar with the needs of backflow prevention program management and have continued to provide support and application improvements for this client. It was at their urging that we began to develop an off-the-shelf backflow prevention application in 1996.

EngSoft Solutions understands that all people appreciate user-friendly solutions that never compromise quality and reliability. The company aims to deliver to every end-user the ultimate "out-of-the-box" experience. The XC2™ brand name means high quality, complete solutions, well matched to the target customer. Every product reflects a commitment to quality and value, reaffirming that XC2™ is not just a brand name, but a way of doing business .

XC2™ Backflow Prevention Management Software

EngSoft Solutions firmly believes that backflow prevention software does not have to be intimidating, expensive or difficult. With each new release of XC2™ the company consistently delivers quality, performance, pricing, value and ease-of-use that are unmatched by other software applications for the cross-connection control industry.

EngSoft Solutions offers both single-user and multi-user systems for a wide variety of Backflow Prevention programs. These systems meet the need for fast on-line entry, easy access to historical data, and reliable long-term record archiving.

With the ability to meet the backflow prevention management requirements of a wide range of users, EngSoft Solutions has been able to penetrate the growing number of small to very large utilities with a need to manage their backflow prevention records, and provide an affordable and very effective solution. To these water districts, testing companies, universities, military bases, etc. EngSoft Solutions brings competitive pricing, advanced technology and the greatest depth of function and flexibility for the customer available today.

EngSoft Solutions services includes:

- * Import of existing Backflow-related data from another database or from the customer's billing application
- * On-site installation
- * On-site training
- * On-going technical support
- * Remote access technical support
- * Customization of products to better fit the customer's needs

Service and Support

EngSoft Solutions places considerable emphasis on service and support, in an effort to make the EngSoft Solutions/XC2™ product experience a positive one. Customers know that when they place a call to EngSoft Solutions, their needs will be met with dispatch, in a courteous and professional manner by an experienced support staff. EngSoft Solutions offers world-class technical support. Technical support is also available on-line, through <http://www.engsoft.com> on the Internet.

EngSoft Solutions - the future

All our efforts are currently directed toward producing and enhancing premier database software for Water Utilities. Our highest priority is continued improvement of XC2™ Backflow Prevention Software application. Besides feature and function improvement and expansion as user's of XC2 make new needs known, effort is being directed toward remote test entry by qualified/approved (by the municipal water district) testers and test companies.

EngSoft Solutions - Management

Randy Engle - President

Randy Engle established EngSoft Solutions in 1989 when he saw the need to develop user-friendly, state-of-the-art, graphical user interface database applications.

Nancy Morris - Executive Vice President and CFO

Nancy Morris joined EngSoft Solutions in 1996. Before assuming her current position, Ms. Morris was a project manager at IBM/ROLM in Santa Clara, CA responsible for the development of software/hardware applications for internal use at ROLM. Prior to that Ms. Morris held numerous management positions at various IBM locations in the Accounting, Finance, Business Controls, Quality Focus on the Business Process, Corporate Special Projects, and Regional Administration and Finance departments.

Company Headquarters

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